

Avery Zenz

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EDUCATION

Vanderbilt University

Bachelor of Science in Human and Organizational Development, Minor in Business | 3.6 GPA

Nashville, TN

August 2023 – May 2027

Vanderbilt University — Maymester

Business & Fashion; Research: Technology's Effect on Haute Couture

Paris, Florence, & Milan

May 2025

CIEE & ESCI

Study Abroad — Business & Culture

Barcelona, Spain

January 2026– April 2026

Corona Del Mar High School

Newport Beach, CA

- AP Scholar, Dance Award, AP Seminar & Research Certificate, Seal of Biliteracy, Seal of Excellence (June 2023)

PROFESSIONAL EXPERIENCE

Validus Capital

El Segundo, CA

Wealth Management Intern

May – July 2026

- Analyzed 4+ alternative investment funds spanning private credit, real estate, and direct lending across managers including Ares, FrontRange, and Blue Atlantic Partners, evaluating IRR, MOIC, and distribution waterfall structures to inform investment committee decisions
- Delivered 10+ weekly fund pitch presentations and portfolio performance updates to the internal investment committee, distilling complex investment concepts into client-ready materials across asset classes
- Managed an 8-position, diversified equity portfolio in a firm-wide Stock Picking Competition, presenting weekly performance analysis and market outlook briefings to senior investment professionals
- Cultivated relationships with senior professionals across 6 leading asset managers and institutions (PIMCO, Vanguard, Ares Capital, Gaw Capital, Federated, FrontRange) through offsite client and manager meetings, gaining direct exposure to institutional distribution and sales

Sweet Couture

Newport Beach, CA

Founder & Social Media Manager

2022 – Present

- Co-founded and scaled a direct-to-consumer baking startup from concept to launch, building brand identity, packaging, and website from the ground up
- Engineered pricing and go-to-market strategy through cost-structure, market positioning, and competitive analysis, growing customer base and social following organically

LEADERSHIP & EXTRACURRICULARS

Vanderbilt Panhellenic Council

Nashville, TN

VP of PR & Marketing

January 2025 – December 2025

- Spearhead marketing and advertising strategy across all member chapters, producing print and social media campaigns
- Collaborate cross-functionally with the VP of Finance and Records to structure and execute co-sponsorship partnerships with outside collaborators

Future Entrepreneurs Club

Newport Beach, CA

Founder & President

2020 – June 2023

- Founded and scaled a 30+ member club from the ground up, curating a speaker series across finance, broadcasting, and fashion that built members' investing and entrepreneurship acumen

Pacific Mammal Rescue Project (Nonprofit Organization)

Newport Beach, CA

Founder & President

2020 – June 2023

- Founded nonprofit from scratch, raising over \$2,500 through merchandise sales and donor campaigns while managing website, product design, financial tracking, and stakeholder communications

SEC D1A Vanderbilt Dance Team & West Coast School of the Arts

Nashville, TN & Newport Beach, CA

Competitive & Collegiate Dancer

2011 – May 2024

- Performed at Vanderbilt Division I athletic events and competed nationally at NDA, plus 4 competitions annually across jazz, contemporary, hip hop, and ballet; coached and choreographed for younger dancers

MEMBERSHIPS AND INTERESTS

Certificates: CFA Institute Investment Foundations Certificate, Digital Marketing Certificate, Vanderbilt Dean's List

Skills: Spanish (conversational), AI-Assisted Research & Analysis, Microsoft Excel & PowerPoint

Additional Activities: Vanderbilt Business Review, Vanderbilt Undergraduate Consulting Club, Women in Business, Orchesis Dance Company, Dance & Gymnastics Instructor, Tommy Bahama Restaurant Hostess, Academy of Global Studies, AZ Paintings (independent art business), Publication

Interests: Paint, Dance, Travel, Bake, Surf, Ski, Read